Outdoor Advertising







"Why Outdoor Now!"

(Because Outdoor Advertising Works)

Most Cost Efficient Advertising Medium In The World!

(Source: Media Dynamics, *AdKnowledge Online Advertising report 2Q'00)

Outdoor Advertising Costs 2005: "CPM" (Cost Per Thousand - Adults 18+)

| Billboards (Industry Avg.) | \$2.26 | Displays'Avg. = \$2.01 |
|-------------------------------------|--------------------|------------------------|
| Radio (:30 spot) Magazines | \$4.95 \$8.40 | "We guarantee |
| Cable Television (:30 spot network) | \$25.00 \$28.00 | the best price" |
| Newspaper Internet* | \$17.50 | |

Ten Reasons Why You Should Use Outdoor!

- (1) SIGHT: Dramatic Size, Color & Hard To Ignore, (2) EFFICIENCY: Low CPM's,
- (3) REPETITIVE: High Frequency, (4) EFFECTIVENESS: Builds & Maintains Brand Awareness, (5)

NON-STOP: Works All Day & Night, (6) TARGETABILITY: Targets Specific Demographics, (7)

MOVE-TO-ACTION: Impulse Medium, (8) INFORMATIONAL: Gives Directions,

(9) EASE OF ACCESS: Easy To Plan & Buy & (10) SPEED: Quick Production, Low Costs.

Top Ten Categories In Outdoor Advertising - 2011

(Source: Outdoor Advertising Association of America, Inc.)

| Ran | k | Rank | 502 |
|-----|--------------------------------|------|---------------------------------|
| 1. | Local Services and Amusements. | 6. | Public Trans & Hotel & Resorts. |
| 2. | Media & Advertising. | 7. | Communications. |
| 3. | Retail. | 8. | Insurance & Real Estate. |
| 4. | Financial. | 9. | Government, Politics & Orgs. |
| 5. | Restaurants. | 10. | Schools, Camps, Seminars. |

90% Of Travelers Relied On Billboards To Locate The Following

(Source: U.S. Department Of Commerce)









1) High D.E.C.'s: Avg. Daily Effective Circulation (DEC): 146.350

- 2) High-visibility Locations: 90% of inventory on L.A. freeways
- 3) Lowest CPM: Avg. CPM: \$2.01 (compared with OOH industry avg. of \$2.26).
- 4) Flexibility: Perms and rotates
- 5) Reliability: Fast, professional customer service!



San Gabriel (605) Freeway Whittier

20' x 60' 1000' N/O Whittier Blvd. South Facing East Line DEC: 188,020

EOI: 948,707

4-WEEK COST: \$7,480

The TAB Out Of Home Ratings^{re} data is provided by the Traffic Audit Bereau for Media Measurements, Inc. New York, New York O.Copyright 2013 All Rights Reserved.

This spectacular 20' x 60' right hand read, at almost twice the size of a 14' x 48', is one of the principle north-south freeways in Los Angeles County

This section of the San Gabriel (605) Freeway has the highest DEC because it is between the Santa Ana (5) and Pomona (60) Freeways

This bulletin is seen by the congested commuter traffic from the various suburban communities illustrated in the map





San Gabriel (605) Freeway Whittier

14' x 48'
1000' N/O Whittier Blvd.
North Facing
East Line
DEC: 188,020

EOI: 617,463

4-WEEK COST: \$5,145

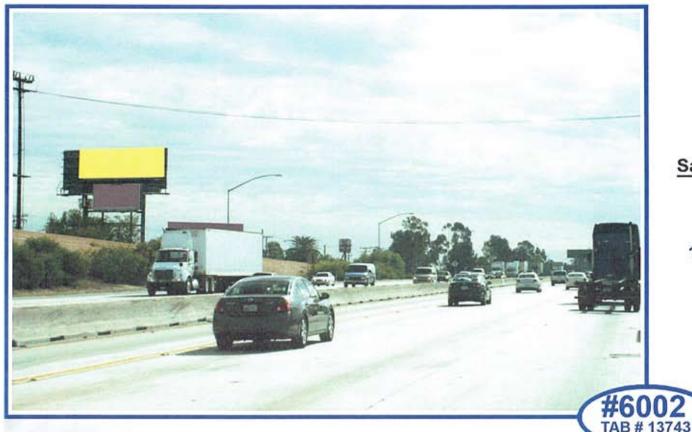
The TAB Out Of Home Ratings¹⁹ data is provided by the Traffic Audit Bureau for Media Measurements, Inc. New York, New York O. Copyright 2013 All Rights Reserved.

This section of the San Gabriel (605) Freeway has the highest DEC because it is between the Santa Ana (5) and Pomona (60) Freeways

The San Gabriel (605) Freeway is one of the principle north-south arterial routes in Los Angeles County

This is one of the last bulletins seen by travelers before they may merge onto the Santa Ana (5) Freeway





San Gabriel (605) Freeway Whittier

14' x 48'
1000' N/O Whittier Blvd.
North Facing
East Line
DEC: 188,020

EOI: 579,541

4-WEEK COST: \$5,145

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This section of the San Gabriel (605) Freeway has the highest DEC because it is between the Santa Ana (5) and Pomona (60) Freeways

The San Gabriel (605) Freeway is one of the principle north-south arterial routes in Los Angeles County

This is one of the last bulletins seen by travelers before they may merge onto the Santa Ana (5) Freeway





Gardena (91) Freeway Compton

14' x 48'
766' E/O Central Ave
East Facing
South Line
DEC: 138,550

EOI: 487,653

4-WEEK COST: \$10,000

Used by local commuter traffic, this freeway stretches from the South Bay on the western end to the Inland Empire on the eastern end





Artesia (91) Freeway Compton

14' x 48'
1500' E/O Wilmington Ave
West Facing
North Line
DEC: 148,090
EOI: 512,231

4-WEEK COST: \$10,000

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Traffic Audit Bureau for Media Measurements, inc. Ne-

Used by local commuter traffic, this freeway stretches from the South Bay on the western end to the Inland Empire on the eastern end





Artesia (91) Freeway Compton

14' x 48'
1600' W/O Acacia Ave
West Facing
North Line
DEC: 148,090

EOI: 531,451

4-WEEK COST: \$10,000

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Used by local commuter traffic, this freeway stretches from the South Bay on the western end to the Inland Empire on the eastern end





Artesia (91) Freeway Compton

14' x 48' 900' W/O Acacia Ave West Facing North Line DEC: 148,090 EOI: 531,451

4-WEEK COST: \$10,000

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Used by local commuter traffic, this freeway stretches from the South Bay on the western end to the Inland Empire on the eastern end

